

Subject Description Form

Subject Code	MM1L01
Subject Title	Tango! Managing Self & Leading Others
Credit Value	3
Level	1
Pre-requisite/ Corequisite/ Exclusion	Nil
Role and Purposes	<p>This subject contributes to the achievement of the University Graduation Requirements relating to Leadership and Intra-personal Development (LIPD) and the FB BBA Generic Learning Outcomes.</p> <ol style="list-style-type: none"> 1. Aim to prepare you to lead yourself and others (aim of LIPD) 2. Apply creative thinking in the business setting (BBA Learning Outcome #3) 3. Evaluate the process and structure through which organizations plan, decide, motivate and control their activities (BBA Learning Outcome #9)
Subject Learning Outcomes	<p>Upon completion of the subject, students will be able to:</p> <ol style="list-style-type: none"> a. Demonstrate understanding of intra-personal concepts and theories b. Demonstrate understanding of leadership concepts and theories c. Apply creative thinking in idea expression and presentation d. Apply leadership concepts and theories in organizational settings
Subject Synopsis/ Indicative Syllabus	<p>Self-management</p> <ol style="list-style-type: none"> 1. <i>Who am I?</i> <ol style="list-style-type: none"> a. self-understanding b. self-perceptions c. me in the eyes of others d. understanding personality 2. <i>Begin with the end in mind!</i> <ol style="list-style-type: none"> a. knowing priorities b. setting goals c. resources & action plan 3. <i>The superman's hurdles</i> <ol style="list-style-type: none"> a. own styles in leadership potentials b. managing stress c. understanding EQ 4. <i>Solve it using creativity</i> <ol style="list-style-type: none"> a. creativity in me, creative process, creativity in the workplace

	<p>Leading people</p> <p>5. <i>Connecting the minds</i></p> <ol style="list-style-type: none"> team formation team roles determinants of team effectiveness <p>6. <i>Candy box</i></p> <ol style="list-style-type: none"> leadership theories: meaning, attributes, behaviours <p>7. <i>Fight or flight?</i></p> <ol style="list-style-type: none"> types of conflict managing conflict caring about others <p>8. <i>Leadership challenges</i></p> <ol style="list-style-type: none"> desirable competencies in the real world 																												
<p>Teaching/Learning Methodology</p>	<ol style="list-style-type: none"> In general, through <i>active classes, guided readings and assignments</i> (one individual and one group assignment), students develop positive attitude, build knowledge and skills, and apply their learning in tracking and analyzing relevant issues toward personal and leadership effectiveness. Specifically, weekly <i>2-hour lectures</i> are designed to channel students with theories, concepts, principles, strategies of self-management and leadership. Each lecture is focused on 1-2 specific topics for discussion. In-lecture short exercises are built-in to encourage student engagement track learning of students. Furthermore, weekly <i>1-hour tutorials</i> are in place to support students to learn best. Classes incorporate group activities, case studies, discussion, and/or presentation, with its design referenced to the 4-stage of experiential learning (ie having an experience, reviewing the experience, concluding the experience and planning the next steps) and different types of learning styles (ie visual, auditory and kinaesthetic learners). Students are directed and encouraged to appropriate <i>reading resources</i> for long-term continuous learning. Written <i>assignments, exercises and presentations</i> enable the students to have their achievement/experience demonstrated and self-efficacy increased. The assignments facilitate the students to have interaction with the real world (such as face-to-face interview). 																												
<p>Assessment Methods in Alignment with Intended Learning Outcomes</p>	<table border="1"> <thead> <tr> <th data-bbox="493 1709 826 1827">Specific assessment methods/tasks</th> <th data-bbox="826 1709 991 1827">% weighting*</th> <th colspan="5" data-bbox="991 1709 1370 1827">Intended subject learning outcomes to be assessed (Please tick as appropriate)</th> </tr> <tr> <td data-bbox="493 1827 826 1883"></td> <td data-bbox="826 1827 991 1883"></td> <td data-bbox="991 1827 1066 1883">a.</td> <td data-bbox="1066 1827 1141 1883">b.</td> <td data-bbox="1141 1827 1216 1883">c.</td> <td data-bbox="1216 1827 1291 1883">d.</td> <td data-bbox="1291 1827 1370 1883"></td> </tr> </thead> <tbody> <tr> <td colspan="7" data-bbox="493 1883 1370 1962">Continuous Assessment</td> </tr> <tr> <td data-bbox="493 1962 826 2042">Tutorial Attendance and Participation</td> <td data-bbox="826 1962 991 2042">15%</td> <td data-bbox="991 1962 1066 2042">✓</td> <td data-bbox="1066 1962 1141 2042">✓</td> <td data-bbox="1141 1962 1216 2042"></td> <td data-bbox="1216 1962 1291 2042"></td> <td data-bbox="1291 1962 1370 2042"></td> </tr> </tbody> </table>	Specific assessment methods/tasks	% weighting*	Intended subject learning outcomes to be assessed (Please tick as appropriate)							a.	b.	c.	d.		Continuous Assessment							Tutorial Attendance and Participation	15%	✓	✓			
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Tutorial Attendance and Participation	15%	✓	✓																										

Lecture Attendance and Performance through exercises/activities/ quizzes	15%	✓	✓			
Group Assignment	35%		✓	✓	✓	
Individual Assignment	35%	✓		✓		
Total	100%					

**Weighting of assessment methods/tasks in continuous assessment may be different, subject to each subject lecturer. Details or alterations are available to students via the Subject Outline available at the beginning of the semester.*

To pass this subject, students are required to obtain Grade D or above in the Continuous Assessment components.

Explanation of the appropriateness of the assessment methods in assessing the intended learning outcomes:

1. **Tutorial Attendance and Participation**, applicable to weekly tutorials, encourages active classes for better learning. Graded participation and attendance shape active learning attitude and development of reflection of students to enhance knowledge and skill acquisition and retention. Allocation of marks is based on assessment criteria and/or rubrics (eg 'come to class prepared, makes thoughtful comments when called upon, and contributes occasionally without prompting').
2. **Lecture Attendance and Performance through exercises/activities/ quizzes**, applicable to weekly lectures, boosts learning by incorporating participation and active lectures with or without employment of technology. Allocation of marks is based on performance and assessment criteria.
3. For **group assignment**, students are expected to complete an empirical study, which makes enquiries into contemporary issues on individual and leadership effectiveness, and give a group presentation. Besides enhancing the understanding of theories, application of relevant skills; the process involves students learning with and from each other as fellow learners. Taken as a whole, this assignment facilitates the integration of learning and increase students' self-efficacy. Allocation of marks is based on assessment criteria and rubrics.
4. For **individual assignment**, each student is required to complete an individual essay based on individual scenarios to advise and develop strategies to achieve continuous, personal growth. Allocation of marks is based on assessment criteria and rubrics.

Student Study Effort Expected	Class contact:	
	▪ Lectures	26 Hrs.
	▪ Tutorials	13 Hrs.
	Other student study effort:	
	▪ Preparation for lectures and seminars (reading & get ready an enquiry mindset)	13 Hrs.
	▪ Group assignment preparation (collective as well as individual efforts outside classroom)	39 Hrs.
	▪ Individual assignment preparation	26 Hrs.
	Total student study effort	117 Hrs.

<p>Reading List and References</p>	<p>Textbooks/Book chapters</p> <ol style="list-style-type: none"> 1. Pang E. 2013, <i>Managing self and leading other</i>, 2nd edn, McGraw-Hill, Singapore. 2. De Janasz, S.C., Dowd, K.O. & Schneider, B.A. 2009, <i>Interpersonal skills in organizations</i>, 3rd edn, McGraw-Hill, Singapore. 3. Hughes, R.L., Ginnett, R.C. & Curphy, G.J. 2012, <i>Leadership</i>, 7th edn, McGraw-Hill, Singapore. 4. Lambertson, L.H. & Minor L. 2010, <i>Human relations – Strategies for success</i>, 4th edn, McGraw-Hill, NY. 5. Waitley, D. 2010, <i>Psychology of success – Finding meaning in work and life</i>, 5th edn, McGraw-Hill, NY. <p>Supplementary readings relating to “Self-Management”</p> <ol style="list-style-type: none"> 1. Beauregard, T.A. 2010, “Introduction: The import of intrapersonal and interpersonal dynamics in work performance”, <i>British Journal of Management</i>, vol. 21, pp. 255-261. 2. Blakeslee, T.R. 1996, <i>Beyond the conscious mind – Unlocking the secrets of the self</i>, Plenum Press, New York. 3. Carter, P. & Russell, K. 2003, <i>More psychometric testing</i>, Wiley, England. 4. Connolly, M.B. & Crits-Christoph, P. 1999, “The reliability and validity of a measure of self-understanding of interpersonal patterns”, <i>Journal of Counseling Psychology</i>, vol. 46, no. 4, pp. 472-482. 5. Cranwell-Ward, J. 1990, <i>Thriving on stress – Self-development for managers</i>, Routledge, London.
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6. Gable, S.L., Reis, H.T., Impett, E.A. & Asher, E.R. 2004, "What do you do when things go right? The intrapersonal and interpersonal benefits of sharing positive events", *Journal of Personality and Social Psychology*, vol. 87, No. 2, pp. 228-245.
7. Ghaye, T. & Lillyman S. 2000, *Caring moments – The discourse of reflective practice*, Mark Allen Publishing, UK.
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9. Huang, L. 2010, "Cross-cultural communication in business negotiations", *International Journal of Economics and Finance*, vol. 2, no. 2, pp. 196-196199.
10. Johns, C. 2002, *Guided reflection advancing practice*, Blackwell Publishing, UK.
11. Keenan, J.P. 2003, *The face in the mirror*, Harper Collins Publishers, New York.
12. King, C.L. 2010, "Beyond persuasion: The rhetoric of negotiation in business communication", *The Journal of Business Communication*, vol. 47, no. 1, pp. 69.
13. Lawson, K. 2007, "Influencing: Skills and techniques for business success", *Personnel Today*, no. 0959-5848, pp. 30-30.
14. Murdock, J.W. & Goel, A.K. 2008, "Meta-case-based reasoning: Selfimprovement through self-understanding" *Journal of Experimental & Theoretical Artificial Intelligence*, vol. 20, no. 1, pp. 1-36.
15. Overbeck, J.R., Neale, M.A. & Govan, C.L. 2010, "I feel, therefore you act: Intrapersonal and interpersonal effects of emotion on negotiation as a function of social power", *Organizational Behavior and Human Decision Processes*, vol. 112, no. 2, pp. 126-139.
16. Patterson, I. 2007, "Influencing: Skills and techniques for business success", *Training Journal*, no. 14656523, pp. 59-59.
17. Ross, W.H., Jr, Conlon, D.E. & Lind, E.A. 1990, "The mediator as leader: Effects of behavioral style and deadline certainty on negotiator behavior", *Group & Organization Management*, vol. 15, no. 1, pp. 105-105.
18. Seibt, J. 2011, "Beyond the 'identity'-paradigm: Conflict resolution and the dynamics of self-understanding", *Conflict Resolution Quarterly*, vol. 28, no. 3, pp. 229-237.
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20. Weissman, D.R. 2010, *Awakening to the secret code of your mind*, Hay House Inc., USA.
21. Wilmot, W. & Hocker, J. 2010, *Interpersonal conflict*, 6th edn, McGrawHill, New York.

Supplementary readings relating to “Leading People”

22. Bateman, B., Wilson, F.C. & Bingham, D. 2002, "Team effectiveness - Development of an audit questionnaire", *The Journal of Management Development*, vol. 21, no. 3/4, pp. 215.
23. Bushe, G.R. & Coetzer, G.H. 2007, "Group development and team effectiveness", *Journal of Applied Behavioral Science*, vol. 43, no. 2, pp. 184-212.
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35. Innes, R.B. 2006, "What can learning science contribute to our understanding of the effectiveness of problem-based learning groups?", *Journal of Management Education*, vol. 30, no. 6, pp. 751-764.
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37. O'Connor, D. & Yballe, L. 2007, "Team leadership: Critical steps to great projects", *Journal of Management Education*, vol. 31, no. 2, pp. 292-312.
38. Pearce, C.L. 2007, "The future of leadership development: The importance of identify, multi-level approaches, self-leadership, physical fitness, shared leadership, networking, creativity, emotions, spirituality and on-boarding processes", *Human Resource Management Review*, vol. 17, no. 4, pp. 355-359.
39. Ramamoorthy, N. & Flood, P.C. 2004, "Individualism/collectivism, perceived task interdependence and teamwork attitudes among Irish bluecollar employees: A test of the main and moderating effects", *Human Relations*, vol. 57, no. 3, pp. 347.
40. Sitkin, S.B. & Hackman, J.R. 2011, "Developing team leadership: An interview with coach Mike Krzyzewski", *Academy of Management Learning & Education*, vol. 10, no. 3, pp. 494-501.
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